

Strategic Planning 2017-2020

| Updated Goals 2017-2020 | |
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| Strengthen organizational infrastructure | |
| 1 | Manage and pursue revenue generating opportunities to maintain a sound financial base |
| 2*** | Pursue hiring executive support |
| 3 | Evaluate the effectiveness of the organization of AAFCO for continuous improvement |
| 4 | Provide leadership skills enhancement to develop and support AAFCO leaders |
| 5 | Optimize resource sharing opportunities |
| 6 | Enhance internal communication efficiencies and documentation within the association |
| Promote and enhance membership participation (internal) | |
| 7** | Identify opportunities to increase member agency participation |
| 8* | Develop and provide professional development and technical training opportunities in support of feed programs |
| 9* | Enhance collaboration, communication and cooperation among regulatory agencies |
| 10** | Communicate and document AAFCO benefits and accomplishments |
| Emphasize feed and food safety | |
| 11 | Continue developing member feed safety programs in alignment with FSMA and IFSS |
| 12* | Promote and support laboratory technology, methods, quality systems and collaboration |
| Vitalize partnerships with external stakeholders | |
| 13 | Identify key stakeholders and working partners and common goals |
| 14 | Develop and maintain professional relationships with stakeholders and affiliated organizations |
| Strengthen international presence | |
| 15 | Participate in relevant international meetings as resources permit |
| 16 | Invite International attendees to association activities |
| 17 | Provide a forum for international discussions on feed safety |

*** Top 3 priority goals**

** Adequate progress was made on the first three; Goal 7 was initially identified as a fourth goal. The Board/Chairs subsequently added goal 10 October 2018 - January 2019.

*** Board priority action completed February 2018

Top 3 Priority Goals [FSMA TF activities integrated]

Updated text: italics/bold/purple

Group 1: Mark Leblanc, Nancy Thiex, Ken Bowers, Meagan Davis, and Dave Dressler

| Outcome | Activity | Resources Needed | Timeline | Responsibility |
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| <p>Strategy: Emphasize feed and food safety</p> | | | | |
| <p>Goal 12: Promote and support laboratory technology, methods, quality systems and collaboration</p> | | | | |
| <p>12.1 ** Fund AOAC method development and validation</p> | <p>Review list, remove those that aren't relevant and prioritize the remainders. Identify resources to clear out analytical method needs backlog. Use existing strategy to identify method needs and prioritize them to continuously identify new needs (includes sample preparation)</p> | <p>Funds People</p> | <p>Methods needs survey completed (pathogens and vitamins top). General priority list established. Vitamin and mineral workgroup in progress and have some funding requests. Mycotoxin methods are well established and most labs analyze with no method needs work to be done. CTC/OTC working group is validating HPLC and LCMS method. Vitamins remain as the most needed AOAC method development. Pathogens analyses are well established AOAC methods (no need here). Will require review of the methods list together with the hazard list to reprioritize. See survey summary sent by Nancy Thiex 2019.10.28. Need to identify resources to address backlog thereafter. 3-5 years to address backlog. August 2018: Sugars and fructans methods submitted for ERP at AOAC; FDA hazard guidance published January 23, 2018 insufficient for use. Basic FDA guidance available late 2019 to Contract inspection states. Working with FFIMC (12.2) (WG: Eric, Sharon, Kristi, Josh, Jenny, Nancy) to develop annual state survey to prioritize and select hazards to advance method development. Survey sent to regulators Dec. 2020. Results presented by J. Arbaugh and E. Brady at LMSC. Results available through LMSC. Identified toxic metal, microbial pathogen, toxins, vitamins, drug (medicating and residue level) and pesticides. Next step was to identify gaps in labs and potential causes of capabilities (identify equipment needs, matrix extension work, new method validation, future training opportunities and best practice guidance).</p> | <p>LMSC with ISC support</p> |

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| | | | <p>August 2021: Results from the State Agriculture Laboratory Capability survey were received, compiled and presented at LMSC. LMSC formed new working groups for the hazards identified and created tables with an outline of each new working group, the lead and volunteers. LMSC members/advisors were contacted asking for volunteers. This will be an ongoing process. The LMSC will be starting work on drafting a Method Needs Statement for Vitamin D. Since hazards change, LMSC plans to send an annual survey to regulators in order to capture new hazards or other analytical compounds of interest and adjustment method development as appropriate.</p> <p>Complete</p> | |
| Combined with 12.3 (below) | Identify resources to perform additional (field) sample collection studies | Funds Equipment People | <p>6 months to identify resources 1 year to develop adequate protocols 3 years to perform additional sample collection studies</p> | <p>1. ISC 2. LMSC</p> |
| 12.2 *** FSMA TF Item 3: priority setting and method development for contaminants/hazards (Combined with activity 9.2 in FFIMC WG) | Determine the contaminants, hazards, matrix and action levels to provide guidance to LMSC to inform method development. Integrate collaboratively into current LMSC priorities | Subject matter experts Funds Equipment | <p>Alliance decided not to develop specific hazard guidance information. FDA assumed the work and published hazard guidance January 23, 2018.</p> <p>Next steps: complete method needs statement for LMSC. Up to 3 years for subsequent method development and validation (dependent on whether there is existing method). Bob Waltz is lead (including LMSC representation).</p> <p>August 2018: WG report - FDA guidance doesn't contain a hazard specific list or action levels. Levels are critical to inform method development. Basic FDA guidance available late 2019 to Contract inspection states. Group will deliberate refocusing to identify what can be done (e.g. identify hazards from those suggested that are higher risk (toxicity/likelihood/impact) for which levels were used for regulatory action in prior incidents. Once guiding principles established, WG could transition to Sub-Committee to formally interface with LMSC to guide ongoing method needs (new or improved).</p> <p>January 2020, Lead Eric Brady formed WG (Austin, Jenny, Josh, Kristi, Sharon, Nancy) and organized call to review 2019 (Thiex) lab survey did around all methods and states needs to align understanding. Will develop another survey of</p> | FFIMC lead, EIC, ISC, IDC and LMSC |

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| | | | states to identify most important hazards, obtain consensus on top 10 for LSMC to develop/validate methods. Survey sent to regulators Dec. 2020. Results presented by J. Arbaugh and E. Brady at LMSC. August 2021: See 12.1 Complete | |
| 12.3 ** Validation of sampling methods | a) Perform field sampling method validation including sampling equipment and sample type. b) Establish sampling methods needs statement (Complete). Identify resources and develop adequate protocols to perform additional (field) sample collection studies. | Funds Equipment People Time | a) Activities: needs statement, RFP, contract, evaluation. Expect it will take 2 years. b) 6 months to establish sampling method needs statement. 6 months to identify resources 1 year to develop adequate protocols. 5 years to perform sampling method validation. Will flow from 1.1 Complete June 2018: Laboratory sampling guideline. Work group established (ISC and LMSC reps) to develop RFP. August-December 2018: RFP developed and issued. Starting with bag/probe sampling and several types of feed (particle sizes), analytes (e.g. protein, fat, fiber, Ca, P, Zn) under consideration need to include high, middle and low concentration as well as residue levels; consulted with Andy to address statistical validity. Three proposals received mid 2019 and assessed. Two proposals successful; moving forward with contract with UK; second proposal exceeds budget and may not be needed if UK study suffices. January 2021: UK Preliminary report presented. Report available through ISC. August 2021: Data analysis for publication and presentation at LMSC in progress January 2022: No update | ISC with LMSC support |
| 12.4 ** Collaboration between feed programs and laboratories that perform feed sample analysis and laboratory participation in AAFCO | Encourage participation and attendance by state labs by programs and encourage communication between labs/programs. Reach out to states to encourage laboratory participation (letter/email) in AAFCO. | Time People | November 2017: Letter from President (Ken) to state Directors/Commissioners. LMSC WG for outreach to states and federal laboratories that are not attending to work on increasing participation (especially AFRPS). August 2018: Ongoing effort by LMSC to develop initiatives to increase collaboration. Complete | AAFCO Board (President) LMSC EIC |

Group 2: Kristen* Green, Doug Lueders, Richard* Ten Eyck, Abe Brown, Stan Cook, Kelsey* Luebbe, Dave* Edwards, Erin* Bubb

| Outcome | Activity | Resources Needed | Timeline | Responsibility |
|---|--|--------------------------------------|---|---|
| Strategy: Promote and enhance membership participation (internal) | | | | |
| Goal 9: Enhance collaboration, communication and cooperation among regulatory agencies | | | | |
| 9.1 ** Share compliance letters/enforcement actions. Coordination of enforcement action. | Categorize Listserv topics to Feed BIN <i>Being done as part of Food Shield (next item)</i> | Administrative support Feed Bin | Archive Listserv is searchable. Categorization of active Listserv North Carolina also has a “mini” Listserv. It is informal, but has national data. Membership for regulators is vetted in order to control access. <i>Made a component of item below.</i> | EIC to designate lead with FASS support – Jennifer |
| | Share compliance letters and enforcement actions (State and Federal) | Guidance from subject matter experts | Call January 2018: Need searchable and secure IT solution; can be done fairly easily and quickly according to Food Shield IT expert. Confidential company info release could be an issue for states. August 2018: WG, Surveyed 700 members, 44 responded (6%) regarding needs. RFP developed and sent to 4 companies. Three responded with proposals. WG turnover necessitated change in members. George Ferguson, Erin Bubb and Richard Ten Eyck reviewed the 3 proposals and made recommendation to EIC. Food Shield proposal accepted and Board approved proceeding. Search features are being adjusted. Expect to be functional within 6 months. August 2019 demo stage. January 2020: Communication challenges finalizing. <i>January 2022: Site is up and working, but the final requests made of FoodShield have not been completed. The site is available and useable, just a little clunky at this time.</i> | EIC to designate lead with FASS support |
| | Share Division of Animal Feed letters <i>Being done as part of Food Shield (item above)</i> | | <i>Made a component of item above.</i> | EIC to designate lead and coordinate with FDA as necessary; FASS to support |
| | Enforcement Issues | | No action due to lack of members willing to lead. | EIC to designate |

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| | Committee can pick up topics - coordinate and enhance committee action | | 2020: New leadership seeking additional members and developing ideas/suggestions for coordinated enforcement activities August 2021: Considering developing criteria for identifying, coordinating and documenting coordinated events <i>January 2022: No update</i> | lead with FASS support - Members |
| | Consider development of core report (similar to that of FDA (Pet Net, Animal Net) (frequency to be determined)) | Listserv EIC IDC Any committee | January 2020: Other compliance reporting (see 9.1) and Pet Net/Livestock Net is available. Low value developing core report. Activity discontinued. | EIC to designate lead with FASS support |
| 9.2 *** FSMA TF part of Item 3: Enforcement strategy for contaminants/hazards (Combined with activity 12.2 in FFIMC WG) | Determine the contaminants, hazards, matrix, action levels and enforcement strategy to provide guidance to LMSC to inform method development and priority setting. | | Alliance decided not to develop specific hazard guidance information. FDA has assumed the activity; work product published January 23, 2018. | FFIMC lead, EIC, ISC, IDC and LMSC |
| 9.3 ** Enhanced use of Feed BIN | Identify activities to enhance use | Financial support | Complete January 2017 (activities detailed in Feed BIN) | CIOC |
| 9.4 ** Coordinate with NASDA to develop a framework for state feed programs to deliver FSMA implementation | Provide data and information for NASDA grant application (AAFCO is sub-contractor) and subject matter experts to support framework development. | AAFCO subject matter experts | Grant application successful and SME identified. Framework developed and finalized late 2018. Will be tracked via grant reporting obligations. Complete 2018 | NASDA-AAFCO-FDA FSMA Steering Committee (AAFCO reps: Linda, Ali, Bob W., Richard) |
| 9.5 *** FSMA TF Item 1: Align Model Bill with needed authorities to Implement FSMA | Make recommendations to align the Model Bill with needed authorities to implement FSMA | | Complete January 2017 | MBRC |

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| 9.6 *** FSMA TF Item 2: Transition AAFCO GMPs to FSMA GMPs and convert AAFCO Model Feed Safety Program Plan to AFRPS | a. Develop a plan for states that have adopted AAFCO's model GMPs to transition to FSMA GMPs. b. Remove Model Feed Safety Plan from OP (archive for historical reference) and use AFRPS instead | | Complete August 2016 | a. FFIMC with MBRC and PFC b. FFIMC with OP section editor and Feed Safety Coordinator |
| 9.7 *** FSMA TF Item 6: Develop communication plan for AAFCO specific FSMA implementation activities (See 10.1) | a. Develop an AAFCO Communication Plan to better inform b. Develop a model communication plan for states to use for outreach to regulated parties | | Framework developed (activities detailed in Feed BIN). 2017 initiated biannual newsletter. Draft plan developed February 2017 included both generic and ongoing activities. August 2018: Revising to make generic. Ongoing activities will be part of CIOC regular work. Expect to finalize for Board/member approval January 2019. January 2020: Given state of FSMA implementation, a comm plan is considered too late. FSMA specific activity discontinued. Instead, a generic comm plan will be developed as part of 10.1 (9.7 integrated within). | CIOC |

Group 3: Dan Danielson, Ali Kashani, and Tim Weigner

| Outcome | Activity | Resources Needed | Timeline | Responsibility |
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| Strategy: Promote and enhance membership participation (internal) | | | | |
| Goal 8: Develop and provide professional development and technical training opportunities in support of feed program | | | | |
| 8.1 ** AFRPS - draft curriculum for examples. Available training needs to meet standards | Extract all resource (training) needed to meet Standard 2 Crosswalk to IFPTI; AITS/BITS; ORAU; CVM, FEMA Identify gaps and approach land grant universities | Subject matter experts. Potential travel for non-Co-Ag contract states | Work group formed. Covers 8.1 and 8.2. Document finalized. Need mechanism to keep updated, likely via George's group. Developed training calendar in FeedBIN and been adding to calendar. Point of contact and ongoing addition - Jeff; also seeking industry input so their training can be input. | ETC together with ISC |

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| | | | <p>WG disbanded. Complete Spring 2018 See 8.2</p> | |
| <p>8.2 ** Directory/ listing of trainings available</p> | <p>Once training needs and model training plan are done (above), catalogue courses and categorize as basic and advanced</p> | <p>FASS support</p> | <p>Work group formed. Covers 8.1 and 8.2. Catalogued and categorized (per vote 8.1 above). Basic/Advanced terminology means different things for AAFCO (BITS/AITS), IFPTI and potentially individual states. Decided that categorization would also contain disclaimer allowing state discretion in courses they require for their inspectors. Complete Spring 2018: See 8.1 In FeedBIN. WG disbanded. August 2018: Not on Strategic Plan, but identified via ETC. Investigating software program that could track training of AAFCO members (Learning Management System). Considered 5 firms, including Knowledge Vault who declined. Selected 2 (Litmos and DigitalChalk (also used by NGFA)) for full demonstration. Both met all needs. DigitalChalk favoured and most price effective: \$8.4K for 500 active users. Recommendation/motion approved: move forward to Board to proceed with RFP (especially the 2 firms) to acquire a system.</p> | <p>ETC</p> |
| <p>8.3 ** Model training framework</p> | <p>Develop model document for joint inspection (OJT - on the job training) for feed. Develop model training plan. Not “developing model training plan” per follow-up conversation with Tim W., Dan D. and Ali K.</p> | <p>Subject matter experts. Potential travel for non-Co-Ag contract states</p> | <p>Work group formed. Drafted (3 part: policy overview, training plan (modified yearly for employee) and forms). ISC supplied material to ETC who drafted document. (Jim True interface as he is on both committees). August 2018: Comments back from ISC and incorporated, no additional comments - presented final model training manual to committee; audited against animal feed standards (2 and some of 3, as well as sampling and work planning). Recommend use and revisions thereafter. Document has been shared with the Committee throughout the process. Committee approved August 2018 and Board/members accepted January 2019.</p> | <p>ETC (George F. lead) and ISC</p> |

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| | | | Complete. | |
| 8.4 *** FSMA TF Item 4: Develop training material not covered through Alliance work product | Verify if training material for feed ingredient manufacturing from the (FSPCA) Alliance meets the needs of inspectors and revise as needed and include in directory of training material | Subject matter experts. Potential travel for non-Co-Ag contract states | Evaluated the GMP inspection of feed manufacturers against feed ingredient manufacturers and feel the general manufacturing inspection training is adequate for both. 2018: Eric worked with Jenny FDA to review AITS. Some material was trialed at AITS, June 2019 and AITS was standardized. January 2021: Training reviewed with AAFCO curriculum. AITS common elements align with FDA inspection approach. Complete. | FFIMC & ISC supported by ETC |
| 8.5 *** FSMA TF Item 5: Review and revise the Feed Inspector's Manual to support FSMA implementation | Review and revise the Feed Inspector's Manual to make sure it supports FSMA implementation | Subject matter experts. Potential travel for non-Co-Ag contract states. FASS support for publication, including printing/ FeedBIN costs. | August 2019 Update: Comprehensive review by FDA and WG with FASS formatting. Approved by ISC. Complete. | ISC supported by LMSC and ETC |

** Top 3 outcomes identified at May 2nd, 2016 planning session

*** FSMA TF outcomes integrated into 2017-2020 Strategic Plan

Additional 2 Priority Goals

January 19, 2019 Participants: Bob Geiger, Kristen Green, Susan Hays, Amanda Anderson, Richard Ten Eyck, Erin Bubb, Hollis Glenn, Miriam Johnson, Dave Phillips, Kent Kitade, Stan Cook, George Ferguson, Austin Therrell, Ken Bowers, Ali Kashani, Katie Simpson, Kristie McCallum (attendees contributed to both goals)

| Outcome | Activity | Resources Needed | Timeline | Responsibility |
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| <p>Strategy: Promote and enhance membership participation (internal) Goal 7: Identify opportunities to increase member agency participation - January 2021 Workplan and working groups drafted to address all of Goal 7</p> | | | | |
| 7.1 Conduct survey of membership needs supplemented with direct communication | <p>Develop survey to identify who (member and person) is not participating and why. Individuals to conduct direct communication are identified based on relationship.</p> <p>Develop talking points to support conversations (standard language, script, news/updates, specific asks (e.g. committee members), identify state specific needs).</p> <p>Group results by similar circumstances. Identify needs. Target inactive AFRPS states (talking points - how AAFCO supports AFRPS, offer CEU, offer AFRPS session at meetings).</p> <p>Develop recruiting strategies (What we can do for them and them for us), action plan and implement.</p> | <p>\$\$ for CEU courses, time at meetings</p> | <p>Active member list supplied by FASS for working group review. Survey developed and approved by Board to send out in February 2021. Compile and review results in March.</p> <p>August 2021: Engagement survey results are in, evaluated & plan being developed.</p> <p><i>January 2022: Entire project needs to be re-mapped. Insufficient responses were received - twice. Addressed again on CIOC committee call February 22, 2022 - ZERO volunteers to create a Workgroup to address this engagement survey/project.</i></p> <p><i>As a co-chair I believe that 7.1 needs to be a bigger project than “just a survey”. If it is treated a typical survey, I do not believe we will acquire the results we desire.</i></p> <p><i>I propose that the BOD create a WG to map out (logic model) an engagement program plan that involves members from all committees. We need to define and list inputs, and specific outputs to create meaningful successful engagement. Pieces of this are being tackled by CIOC, but this committee is overcommitted and stretched thin.</i></p> | <p>Board CIOC ED</p> <p>CEU specific committee ETC</p> |
| 7.2 Mentoring | <p>Hold new member session during meeting</p> <p>Follow up to encourage engagement.</p> <p>Regionally, active states contact inactive states with news, updates and invites.</p> | | <p>Develop list of target states and person responsible.</p> <p>Develop list of mentors to match with mentees.</p> <p>Develop talking points, scholarship program and mentoring engagement plan.</p> | <p>CIOC Board</p> |

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| | <p>Targeted scholarships. Hold meetings in states/regions with decreased participation. Support mentorship/mentor (e.g. sub-committee) to host training/workshops</p> | | <p>New member session formalized 2019-20, pairing new attendees with ambassadors. 2021: WG postponed AAFCO 101 and mentoring due to virtual meetings. August 2021: AAFCO 101 slide set now a video; AAFCO 101 & Ambassador program gearing up for January 2022 meeting. The original thoughts centered on in person meetings; COVID stalled plans. <i>January 2022: AAFCO 101 & Ambassador program more organized and good attendance by Ambassadors at Midyear. Would like to expand the program to reach out to new attendees on a regular schedule throughout the year.</i></p> | |
| <p>7.3 Provide events at Mid Year and Annual to inspire all member agencies to attend and participate</p> | <p>Events established based on membership survey and ongoing intelligence gathering. Events should consider needs of both large and small agencies (determine what these are). Design events that lead to innovation and nontraditional solutions. Increase opportunities for ideas to be heard and let them know ideas are welcome. Develop standardized documented procedure. Schedule events in the middle of the meeting versus front/back of regular meeting. Increase professionalism of meetings (Committees are prepared and actively conduct work at meetings). Offer more education/training at meeting (identify needs, consider AFRPS/new outside groups (USDA))</p> | <p>Speaker funding</p> | <p>Ongoing intelligence gathering established (e.g. post meeting evaluation, outreach to states). Needs list developed, actioned and tracked. Surveys (CIOC Engagement Survey and Midyear Exit Survey) will allow for a clearer plan to be developed. August 2021: AAFCO 101 slide set now a video; AAFCO 101 & Ambassador program gearing up for January 2022 meeting. The original thoughts centered on in person meetings; COVID stalled plans. <i>January 2022: Focus has shifted from pre-meeting events (AAFCO 101) to robust meeting content. CIOC chairs have assumed the lead role in the Event Planning Workgroup. This will allow for the integration of AAFCO need specific topics to be appropriately planned, enable us to develop surveys (in conjunction with meeting planning) to capture feedback and conduct a needs assessment to prioritize and select future agenda topics.</i></p> | <p>CIOC with technical support from relevant committees</p> |
| <p>7.4 Formulate and communicate positions on</p> | | | | |

| Outcome | Activity | Resources Needed | Timeline | Responsibility |
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| emerging issues (e.g., hemp, ICG) <i>(Transferred to 10.1)</i> | | | | |

| Outcome | Activity | Resources Needed | Timeline | Responsibility |
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| Strategy: Promote and enhance membership participation (internal) | | | | |
| Goal 10: Communicate and document AAFCO benefits and accomplishments | | | | |
| 10.1 Enhance Communication tools. <i>Integrated 10.2, 10.3, 10.4 and 10.5</i> <i>Integrated 9.7</i> | Strengthen Current Issues and Outreach Committee Develop an AAFCO Communication Plan to better inform (from 9.7). Develop relevant talking points with cohesive message, not just listing top benefits of committees (ask at seminar, ask members what they think the bullet point messages should be. Formulate and communicate positions on emerging issues (e.g., hemp, ICG). Communicate benefits of AAFCO for Lab group (e.g. AAFCO support for ISO), success and relevance of proficiency testing program. Develop and publicize resolutions to support the AAFCO feed/food safety vision and goals. Collect case studies of AAFCO’s successes and how they increased feed safety (e.g. BSE regs, botanicals, proficiency testing protocol ISO certification, ingredient definitions, early development of model regulations, good samples). Identify target audience, as message will vary. Identify delivery format (handout/pamphlet, newsletters, website, FeedBIN, social media) | | Summer 2020 RFP issued to engage communications firm to address communications needs and comm plan. Proposals evaluated, firm selected and 2021 contract initiated. WG established to onboard Philosophy and support contract work. January 2021: Firm supporting development of Comm Plan. August 2021: Long-term Philosophy workgroup created that will be responsible for reviewing proposed content. Building a member toolkit to strategically plan how each event, publication, announcement etc. is handled & subsequently rolled out. Communication plan is in progress with WG identifying key elements and tactics to fulfill charge. Hoping to chart activities. <i>January 2022: AAFCO CIOC/Philosophy core leadership meets weekly, the entire WG meets at a minimum monthly and is called upon when needed.</i> <i>Member toolkit is being built.</i> <i>Communication plan is being expanded to</i> | CIOC, Technology Committee? Issue specific Committee (technical input) |

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| | <p>Develop schedule to keep Website content updated. Issue shorter newsletters more frequently (monthly). Maintain electronic list of upcoming meetings. Identify communication tools to utilize (dashboard, surveys). Facebook page: start with monthly newsletter, AAFCO press releases (increased frequency), communicates big items (consider activist comments). Consider having FASS post, someone else puts together content/format and review comments (ask COSDA for help). Consider contracting social media management firm.</p> | | <p><i>include a new social media policy that will be presented to the Board in the near future. Timelines are in place for events of all sizes, and work is being dovetailed with FASS and the event planning workgroup. Quarterly newsletter has been proposed from content curated by CIOC/Philosophy WG members. This content will include evergreen material, emerging issue content, and state relevant topics.</i></p> | |
| <p>10.2 Newsletters 10.3 Website kept updated 10.4 FeedBIN</p> | <p>Shorter more frequent issuance (monthly), (?)</p> | | | <p>CIOC Board New Tech Committee?</p> |
| <p>10.2 Communicate individuals accomplishments (awards, recognition) directly to their supervisors/commis sioners via recognition letter</p> | <p>Each individual supplies names and contact information for supervisor, commissioner and other important senior managers to copy. Create a capture form that aligns with recognition /award. Capture contact information from all program employees (title, role, etc.), way for person to update and verify as well as sign up for AAFCO notices by preference. Automate process to generate thank you letter to identified key member directors/commissioners after each meeting (Annual/Midyear) that promotes key successes at meeting and thanking them for supporting program employee attendance and participation.</p> | | <p>George Ferguson offered to provide support Consider automating letter to senior management relative to members receiving awards. Work with FASS to capture data in Member profiles to automate process. August 2021: Data collection designed, proposed and MocaWorks quote approved by Board to begin work. <i>January 2022: Completed in October of 2021. However, members were not notified of the change. At that time FASS handled emails of this type. Since our policy has now changed and we are utilizing Philosophy for writing notifications. It has been sent this to Philosophy to write up and will be sent out shortly.</i></p> | <p>CIOC</p> |
| <p>10.3 Promote ODI</p> | <p>Encourage states to use to help industry buy in</p> | | <p>January 2021: Work with Philosophy on best</p> | <p>CIOC,</p> |

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| to feed label reviewers / generators | (e.g. require ODI report with label; promote industry use to generate labels pre-market (benefit is increased OP sales and revenue to improve AAFCO) | | way to distribute August 2021: Activities to be tackled by the Long-Term Philosophy workgroup. Key current topics took priority in the last 2 months postponing action on this particular item. <i>January 2022: This has been moved to the top of the quarterly newsletter and social media project list.</i> | Feed Labeling, Technology Committee ongoing support |
| 10.4 How to distribute Spotlight On <i>(Internal)</i> | Utilize press releases/surveys Draft language for mini ListServ (Board/Kristen start) and see if picked up; if not outreach is next step). | | August 2021: Activities to be tackled by the Long-Term Philosophy workgroup. <i>January 2022: This has been moved to the top of the quarterly newsletter and social media project list.</i> | CIOC Pet Food, Technology Committee |

Participants:

| Name | Priority voting pre-meeting | Attended May 2, 2016 | AAFCO role |
|------------------|-----------------------------|----------------------|-------------------|
| Mark LeBlanc | ✓ | ✓ | Board |
| Ken Bowers | ✓ | ✓ | Board/Chair Subc. |
| Richard Ten Eyck | | ✓ | Board/Chair |
| Ali Kashani | ✓ | ✓ | Board/Chair |
| Dan Danielson | ✓ | ✓ | Board/Co-Chair |
| Stan Cook | ✓ | ✓ | Board/Chair |
| Erin Bubb | ✓ | ✓ | Board |
| Robert Geiger | | | Board |
| Kristen Green | ✓ | ✓ | Board |
| Eric Nelson | | | FDA advisor |
| Dave Edwards | | ✓ | FDA advisor |
| Abe Brown | | ✓ | FDA advisor |
| Tim Weigner | | ✓ | FDA advisor |
| Tim Lyons | | | Chair |
| Meagan Davis | ✓ | ✓ | Chair |
| Dave Dressler | | ✓ | Co-Chair |
| Chad Linton | | | Co-Chair |
| Nancy Thiex | ✓ | ✓ | Co-Chair |
| Aaron Price | ✓ | | Co-Chair |
| Doug Lueders | ✓ | ✓ | Chair |
| Linda Morrison | ✓ | ✓ | Chair |
| Bob Waltz | ✓ | | Feed Safety Coord |
| Kelsey Luebbe | | ✓ | Co-Chair |